

**Merchant Referral Program.** Existing merchants ("Merchant(s)") who refer other prospective restaurant merchants ("Referred Merchant(s)") to the DoorDash platform may be eligible to receive a referral bonus ("Referral Bonus") (collectively, the "Merchant Referral Program"), subject to the eligibility criteria below. Participation in the Merchant Referral Program is subject to the DoorDash Merchant Terms of Service. Merchants must initiate a referral submission through Merchant Portal, the Business Management App, or your DoorDash tablet. By submitting a referral, Merchants represent and warrant that they have a personal relationship with the Referred Merchant and that they have obtained full rights and authorization to share Referred Merchant's contact information with DoorDash for its marketing and business purposes. Merchant confirms that Referred Merchant consents to receive any communications, including emails and phone calls, to the contact information provided in the Referral Form.

**Term.** The Merchant Referral Program begins on May 10, 2023 and may be terminated at any time by DoorDash in its sole discretion.

**Referring Merchant Eligibility.** Those Merchants submitting Referred Merchants must be current DoorDash Marketplace Merchants located in the US, excluding Puerto Rico, in good standing on the DoorDash platform.

**Referred Merchant Eligibility.** Merchant will receive a Referral Bonus of \$1,000 for each of the first 10 Referred Merchants that (i) Merchant refers via a Referral Form at a time when the Merchant Referral Program is active, as determined by DoorDash in its sole discretion, (ii) is located in the US, excluding Puerto Rico (iii) has signed up to DoorDash via a DoorDash sales representative who will reach out to the Referred Merchant following submission of the Referral Form or via a custom onboarding link for referred merchants, (iv) completed activation on DoorDash Marketplace within 45 days of referral, and (v) has successfully fulfilled at least 15 Marketplace customer orders within 60 days of activation on the DoorDash platform.

A Referred Merchant must be (a) a restaurant and (b) a small business with 75 stores or fewer and (c) not have any store locations already on the DoorDash platform. Multiple store locations of the same business (e.g. franchises or other chain restaurants with multiple locations) will be treated as a single Referred Merchant for the purposes of the Merchant Referral Program. A Merchant may therefore only receive one Referral Bonus for that Referred Merchant even if multiple store locations are submitted.

In the event of a Referred Merchant being referred by multiple Merchants, only the first Merchant will be eligible to receive a Referral Bonus for any particular Referred Merchant.

For the avoidance of doubt, Referred Merchants must sign up through the DoorDash sales representative that reaches out to them as a result of the Referral Form submission or through a custom link sent by the Referring Merchant in order for Merchant to be eligible for a Referral Bonus; if a Referred Merchant signs up through the self-serve online process, the referring Merchant will be ineligible for a Referral Bonus for that Referred Merchant.

**Bonus Payouts.** Referral Bonuses will be paid out with Merchant's regularly scheduled payouts from DoorDash, within 60 days of the Referral Bonus being earned.

**Restrictions; Modification; Termination.** DoorDash reserves the right to (a) increase the above limit of Referred Merchants in its sole discretion and/or (b) deactivate any Referral Bonuses obtained by Merchant in excess of the limits listed above. Merchant will be disqualified and will not receive Referral Bonuses if DoorDash determines that the Referred Merchant has previously created a DoorDash merchant account. Merchant may not submit a Referral Form for its own business (including, but not limited to, an additional store location, ghost kitchen, or in any way affiliated with Merchant's business). DoorDash reserves the right to withhold payment of the Referral Bonus to Referring Merchants that have been deactivated on the DoorDash platform for fraud or other misconduct. DoorDash also reserves the right to withhold or invalidate Referral Bonuses obtained through this referral program if DoorDash determines or believes that the Referral Bonus (or any order through a Referred Merchant) was received through error, fraudulent, illegal, or in violation of these terms and conditions or any other applicable agreement between Merchant and DoorDash. DoorDash reserves the right to modify or terminate this referral program at any time. Void where restricted or prohibited by law.